Southwest Minnesota Area Coordinated Entry System

Policies and Procedures

May 19, 2022, 2021

Background & History

In May 2009, President Obama signed the Homeless Emergency Assistance and Rapid Transition to Housing (HEARTH) Act into law. The Hearth Act amended and reauthorized the McKinney-Vento Homeless Assistance Act with substantial changes. One of these changes, the Continuum of Care Program interim rule, was published on July 31, 2012. This rule established requirements for the administration and implementation of Continuum’s of Care (CoC), including Coordinated Assessment. A coordinated assessment system is defined as a coordinated process designed to coordinate program participant intake, assessment, and provision of referrals, which covers the entire geographic area. It shall be easily accessed by individuals and families seeking housing or services, well-advertised, and include a comprehensive and standardized assessment tool.

Guiding Principles

The Area Coordinated Entry System (CES) was established based on the following guiding principles:

1. **Link households to the most appropriate intervention** that will assist households to resolve their housing crisis.
2. **Provide timely access and appropriate referrals** to housing programs and support services.
3. **Provide immediate access to information** regarding housing and support services.
4. **Collaborate when possible** with other Continuums of Care and tribal entities.
5. **Provide for ongoing participation** by consumers and stakeholders in the development and evaluation process of coordinated assessment.

Governance

The Coordinated Entry System (CES) will be governed by the SW MN Continuum of Care Governing Board. A portion of each monthly CoC meeting will be dedicated to CES. Additional CES meetings will be scheduled as necessary.
**Intake**

Initial program intake data in HMIS should include name, date of birth, gender, household type, household size, date of screen and outcome. At intake, clients are given the Coordinated Entry “Client Handout at Intake.”

Intake at domestic violence agencies will include safety planning. Those fleeing domestic violence who first intake at a non-DV agencies will be referred to DV agencies.

Those seeking shelter outside of business hours will be directed to call one of the two United Community Action Shelter Hotlines or report to their local police or sheriff.

The Lutheran Social Services Youth Street Outreach team will inform and refer interested clients, regardless of age, to the appropriate CES intake points based on the client’s situation.

All coordinated-entry intake sites are expected to be wheelchair accessible. As of December 2017, they are.

As stated in the CES Partnership Agreement, all participating CES agencies agree to reduce barriers to housing access. This means the system is meant to, as much as possible, screen people in to assistance, rather than screen people out. Offering the fewest possible barriers to service is a goal of all CES agencies.

**Assessment**

Those unsheltered, in shelter and doubled-up, with client consent, are interviewed using standardized questions. The Client CES Receipt is reviewed. Included in the handout is an explanation that the CES system does not use a traditional waiting list but rather a priority list that tries to best match clients to program vacancies based on multiple factors. The handout also explains that if a client does not want his or her data entered into HMIS, he or she can still be placed on the priority list. The paper version of the standardized questions can be used, and then the de-identified information can be sent to the CoC Coordinator who will maintain this information which will be used in conjunction with the Priority List when making referral and assignment decisions.

The following should be said to clients prior to beginning the assessment process. This preamble is printed on the paper form:

“To determine your eligibility for homeless services, I would like to assess your housing and service needs. If you give me permission, I will ask you questions about your health and housing. The assessment will take about 15 minutes. Some of the questions will ask personal questions, but most only require yes or no answers, not specific details. The questions are not intended to judge you, but to assess your current needs and eligibility for services. If you feel uncomfortable, you can ask me to take a break or skip a specific question. Also, at any time you can ask that your information not be shared. If you do not answer a question, no one will be upset with you. However, this information is important to help determine if you
qualify for services so skipped or inaccurate answers may affect your eligibility. This information will only be used to determine your eligibility and linkage to housing and service and to gain an overall understanding the needs of our region. It will benefit you to answer as honestly as possible, especially since we may need to verify some of your answers later.

If only transitional or rapid-rehousing units are available, the highest priority eligible household will be placed in the unit. If a Permanent Supportive Housing unit opens later, efforts to move the household to permanent supportive housing will take place if the client is agreeable and PSH is still needed.

After the questions are answered, a receipt is provided to clients. The assessment process is best done in person, but assessments can be done by phone if necessary.

Clients will be prioritized for housing programs using the most-current Prioritization Policy.

Referral and Assignment:

Referrals will be made based on the prioritization policy, eligibility, and client choice.

Transitional Housing (TH), Rapid Rehousing (RRH), and Permanent Supportive Housing (PSH) Program Openings and updates to eligibility will be reported the CoC coordinator as soon as possible, and preferably in advance of their occurrence. As TH, RRH and PSH program openings arise, assessed client will be considered and chosen from the CoC-wide Priority List.

Staff will work with the CoC Coordinator to match clients with vacancies. A Priority List Update and Review phone meeting check-in with all program stakeholders will take place weekly. Questions regarding client status, efforts to contact clients, collection of eligibility documentation, and how long to wait before moving to the next client, will take place at these meetings. All parties recognize that with scattered-site rental assistance, it is often difficult for clients to find a landlord / property manager who will rent to him or her. Client HMIS profiles will be shared, with client permission, with agencies receiving referrals. Appropriate staff will be told that a referral is available. Clients have up to three business days (or more, based on staff discretion) to let staff know if they are interested in the potential placement. Clients always have choice in their housing placement and always have the right to refuse a referral. The agency receiving the referral will work with client to get documentation of disability, homelessness, and income, etc. If no referrals can be found for a housing program vacancy after two weekly Priority Lists have been shared, housing programs can seek referrals from outside of the Priority List.

Partners agree to accept all appropriate referrals based on CoC policies, program eligibility guidelines, and HUD requirement to prioritize the most vulnerable in COC funded permanent supportive housing. If a referral is made inaccurately or the client is not eligible for the program, this will not count as a refused referral. Agencies must document why a household referral is denied/refused. The COC retains the right to case conference and challenge denials they feel are inappropriate. Providers may tentatively accept assignments, retaining the right to decline a household if the client does not provide required eligibility documentation or pass background checks as required.

Families and individuals will be placed back on the priority list when a provider denies referral based on ineligibility. Assessment answers are considered valid for six months. For clients on the list for more
than six months, or for those returning to be placed again on the Priority List, a new assessment should be done if the last assessment took place over six months ago.

At time of lease signing in a program, necessary Violence Against Women Act documents are distributed.

**Coordinated Entry Statewide Policy on Transfers around the State**

When a household has been assessed in one CoC and requests that their assessment be transferred to another CoC, or requests that they be considered for housing in multiple CoC’s, the following process will be used:

**HMIS (shared) Client process:**

1. The person who was made aware of the household’s request will notify their local CoC’s Priority List (PL) Manager.
2. The PL Manager will determine if a ROI is needed to share information with the new CoC or if HMIS ROI will be adequate.
3. PL Manager will check the CES eligibility requirements for the CoC where the household would like to go.
4. If the household appears eligible, the original PL Manager will send the referral to the receiving CoC through HMIS for review (using the HMIS referral function).
5. PL Manager of the receiving CoC will review the client record in HMIS and either contact the household for further information needed or assign the appropriate access point with the task of connecting with the household.
6. If accepted, client is added to the receiving CoC’s PL.
7. If the client wishes to be on only the new CoC’s list, then their referral to the original CoC Priority List is exited.

**Non-HMIS (not shared) client process:**

1. The person who was made aware of the household’s request will notify their local CoC’s Priority List (PL) Manager.
2. The PL manager will obtain an ROI to speak to the other CoC regarding a client transfer and insure any agency discussing client information to execute the transfer is covered by the ROI.
3. PL Manager will check the CES eligibility requirements for the CoC where the household would like to go.
4. If the household appears eligible, the original PL manager will e-mail the de-identified CES Assessment to the receiving CoC via e-mail for review.
5. PL Manager of the receiving CoC will review the client’s CES Assessment and either contact the household for further information needed or assign the appropriate access point with the task of connecting with the household.
6. Once all information is obtained, the client is accepted or declined and the referring PL Manager is notified of the outcome.
7. If accepted, client is added to the receiving CoC’s PL.
8. If the client wishes to be on only the new CoC’s list, then their referral from the original CoC is exited.
9. It is the CoC’s responsibility to document that the household is on multiple lists using a method appropriate for their non-shared list structure so that if the client is referred to a housing program they can notify the other CoC(s).
10. Notify client of the outcome of the referral.

Additional Guidelines:

- Households may be on up to three CoC Priority Lists at one time. Client may be on more than three priority lists with PL manager discretion. This may happen in instances where appropriate housing is limited due family size, health, or safety.
- Client should want to live in the CoC they are requesting to be transferred or added to. Filling housing vacancies takes time and effort. This process hopes to prevent households from being placed on all lists because they are willing to live “anywhere” in the state.
  - Conversations should occur regarding client choice, accessibility and resources in the community they wish to go to. Notify client that county residency may be required for some referrals.
  - If the CoC where the client would like to go has eligibility criteria that do not allow the client to access their CES, then the client must be informed that they are not eligible for CES in that CoC.

**Anti-discrimination Policy:**

SW MN CoC Shelter and Housing Programs do not discriminate based on:

- Age
- Race
- Gender
- Color
- Religion
- Sex
- Disability
- Familial Status
- National Origin
- Creed
- Sexual or Affectional Orientation
- Marital Status
- Receipt of Public Assistance

When entering shelter or housing, SW MN Shelter and Housing Programs do not separate family members based on any of the aforementioned classes.

SW MN CoC Shelter and Housing Programs do:

- Determine client eligibility for housing regardless of client’s sexual orientation, gender identity, or marital status, and do not discriminate against clients because they do not conform to gender or sex stereotypes;
• Grant clients equal access to programs or facilities consistent with clients’ gender identity, and provide your family with equal access;

• Never ask clients to provide anatomical or documentary (e.g. ID) information, physical, or medical evidence of gender identity; and

• Take non-discriminatory steps when necessary and appropriate to address privacy concerns raised by any residents or occupants.

At one CoC training per year, the CoC provides an annual training on the topic of, “how to effectively implement the Equal Access to Housing in HUD Programs Regardless of Sexual Orientation or Gender Identity, including Gender Identity Equal Access to Housing, Final Rule.”

**Change Management Process**

A. Overview:

1. Policies changes may occur in response to a variety reasons including, but not limited to:
   a. HUD, Hearth Act Regulation or Law changes;
   b. Stakeholder input and evaluations;
   c. CoC Governing Board input on policy and process;
   d. Changes to CES MOU;
   e. Data System changes;
   f. Funder requirements; and
   g. Any information or best practices researched or obtained that could provide CES with improved processes and policies.

2. Recommended changes to the Policies shall be presented to the CoC Governing Board for approval.

3. Any additions or changes to the Policies manual that involve process or policies shall be provided in writing to CES Partners. (Partners shall acknowledge receipt of new policies or policy edits within 30 days).

4. A current CES Policy and Procedures document will be kept on the CoC website and shall be provided to CES Partners within 3 business days of the request.

B. Overview of the Change Management Process:

1. All CES-related documentation including, but no limited to, the Policy and Procedures, MOU and Partnership Agreement, will be reviewed on an annual basis every April.

2. All proposed changes shall be submitted in writing via mail, fax, or email.
C. Approved changes will be incorporated and disseminated to CES partners via email and posted on the CES website. Change Management Roles and Responsibilities:
   1. The CoC Governing Board will review the CES documentation (Policy and Procedures and Partnership Agreement) on annual basis at a minimum.
   2. The CoC Governing Board will review any ad hoc updates submitted in writing outside of the annual review process at the request of partners within 30 days.
   3. The CoC Governing Board is responsible for approving or rejecting any changes to the CES policies, forms or practices within 30 days of a formal written request or following the annual review process. The CoC’s shall have an opportunity to provide input on any changes prior to approval or elimination.
   4. Approved changes will be incorporated into the CES Policy & Procedures documentation by the Governing Board.
      a. Approved updates to the Partnership Agreement will be disseminated to all CES Partners and will require signature within 30 days.
      b. Approved updates to the MOU will be disseminated and will require signature acknowledgement within 45 days.
      c. Additional time for review may be granted by the Governance Board.
   5. Appeals may be made to the Governance Board in writing within 30 days of a reject change.
      a. CES Partnership Agreements and/or MOUs may be terminated in writing by either party as stated in the respective agreement.

D. Conflict Resolution:
   1. The CoC Governing Board retains final vote on any proposed updates to the Policy and Procedures.
   2. The Governance Board will oversee the appeals process for any rejected changes to CES documentation.
   3. The Governance Board will oversee any conflict resolution regarding approved CES documentation updates.
   4. Partners that would like to appeal any rejected changes shall submit the request in writing to the Governance Board for review within 30 days.

E. ACES Partnership Agreement:
   1. To become an CES Partner, agencies or organizations shall agree to and sign an CES Partnership Agreement.
   2. Partnerships Agreements shall be updated annually every April.
3. Any change in Partner Point of Contact shall be communicated to the CoC Coordinator within a month of the change. If there are issues or concerns with the CES Partnership an in-person or online meeting with CoC Governing Board will take place to resolve the issue. If resolution does not occur, the Partnership Agreement may be terminated by either party.

4. Notify the CoC Governing Board of any desired updates or concerns regarding the existing MOU between the parties.

5. The CoC Governing Board shall follow the Change Management Process and respond to the notification within 30 days.

6. If edits or additions to the MOU are deemed appropriate, these shall be first presented and approved by the CoC Governing Board, which will have 45 days to review and vote on the proposed changes.

7. Updates to the MOU affecting CES Policies and Procedures shall be presented to the CES Partners within 30 days of implementation.

F. Policies and Procedures:
   1. Updated Policies and Procedures shall be presented to the CES Partners for review annually.

G. Tools:
   1. The CoC Governing Board will approve any edits, changes or updates to the CES Tools, outside of formatting changes.
   2. Updates to CES Tools shall be presented to the CES Partners within at least 30 days of implementation.
   3. Current CES Tools shall be kept on the CoC website and be made available to Partners within 5 days of request.

Training

The CES Leadership Team and Homeless Management Information System (HMIS) state system administrator staff are responsible for creating, planning and tracking required trainings.

Required trainings for Access and Assessment Site CES staff are: If you will be entering data in the HMIS system, then HMIS Licensure Training (including end user, data privacy, data integrity, & soft skills) is required. More information HERE.

Communication

CES Communication: After implementation, the CoC will provide updates and information on CES. CES maintains a website to help inform, evaluate and communicate with CES Stakeholders.

Partner Agency Communication Requirements:

A. Each Partner Agency shall assign and provide current point of contact (POC) information to the Governance Board.
B. The POC is responsible for disseminating information to others within their organization in a timely manner.
C. The POC is responsible for communicating any provider feedback to the appropriate CoC coordinator.

II. HMIS Data and Technology

The Coordinated Entry system will be most effective and efficient through the use of one comprehensive data system able to incorporate assessment, referrals, prioritization and eligibility screening. To assure the privacy and integrity of the data, CES has developed the following data entry, data sharing and data evaluation policies:

A. Data Entry:
   1. Eligibility criteria – CES partners are responsible for ensuring their program eligibility criteria is current.
   2. Program eligibility criteria shall be provided in writing.
B. Training: All end users are required to receive a new user training prior to accessing the system. Additional training on conducting phone interviews and using technology during interviews will be required for agencies conducting Housing Assessments.
C. Data Security and Privacy: All clients shall be provided their data rights prior to collecting or entering any data.
   1. Prior to logging in end users shall agree to data privacy and integrity statement.
   2. As an CES partner, you agree to use and share data ethically.
   3. All end users shall attend the required Data Privacy and Data Sharing Trainings prior to collecting or entering data for CES.
   4. All agencies utilizing HMIS for CES shall sign an agency agreement with their HMIS Administrative Agency.
D. Data Quality and Integrity: To ensure data quality, all providers will be given CES training on the data quality and integrity standards for the project. These standards include:
1. Informing clients of their privacy rights and obtaining signed release of information (ROI) for clients who wish to share data. Agencies are required to review the CES data sharing agreement with the client as part of reviewing the ROI.
2. Using data sharing as needed to provide the appropriate level of service for clients. The CES partnership ROI will be utilized for general assessment prioritization and linkage to services. A more specific ROIs may be needed (such as for documenting disability).
3. Not tolerating misuse, personal use or abuse of the client data collected is tolerated. CES partners will be required to accept a system data integrity agreement when logging on to HMIS.
4. Capturing the required data elements as thoroughly and completely as possible within the parameters of the client’s privacy wishes.
5. Respecting a client’s wishes to decline data sharing.
6. Developing and monitoring data quality and integrity standards.
7. CES partners recognize they may be audited by the HMIS System Administrator and agree to respond to all concerns within a timely manner.

E. Data Sharing:
1. CES encourages data sharing to support the philosophy of a consumer centric approach, to help agencies carry out their missions more efficiently and effectively, and to improve overall system analysis.
2. Data Sharing Agreement: All agencies sharing data in HMIS will be required to sign a data sharing agreement prior to collecting or entering data.
3. Changes in ROI: Agencies are responsible for updating any changes in the client release of information immediately.
4. Data Sharing Flyer on next page

F. Data Quality Checks: CES partner agencies using HMIS are expected to do quarterly data quality checks. HMIS administrators will provide specific information on the timelines and the process.

G. Data Quality Standards: Agencies with poor quality, as determined by HMIS Administrator and CoC will be required to correct data according to the level of quality concern. The CoC HMIS Administrator and/or respective CoC contact will work with the agency to develop a plan to correct data quality. G. DATA Evaluation & Reporting:
H. Overall data outcomes will be evaluated by the Project Performance and Review Committee during APR review.
# CES Sharing Data Principles

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<thead>
<tr>
<th>Why share data?</th>
<th>How share data?</th>
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<td>✓ Supports coordination of services.</td>
<td>Recognize that good data (in quality and usefulness) requires good input.</td>
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<td>✓ Leads to more informed referrals and service delivery.</td>
<td>✓ Obtain consent.</td>
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<tr>
<td>✓ Allows for better program and system analysis to help improve performance</td>
<td>✓ Understand the need to share data and why you are collecting the information.</td>
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<td>and outcomes.</td>
<td>✓ Follow instructions to assure data is entered correctly.</td>
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<td>✓ Reduces the cost of duplicating data collection for provider.</td>
<td>✓ Encourage data sharing.</td>
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<tr>
<td>✓ Improves transparency and accountability.</td>
<td>✓ Check data regularly for errors and omissions.</td>
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<tr>
<td>✓ Reduces the time and emotional impact on the client due to repeatedly</td>
<td>✓ Report duplicate data and errors immediately.</td>
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<td>sharing information.</td>
<td>✓ Enter new and corrected information as soon as possible after obtaining it.</td>
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<tr>
<td>✓ Improve the quality of aggregate data.</td>
<td>✓ Do NOT deny services if a client refuses to share data.</td>
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## Assure Data Privacy!

| Assure you are collecting, entering and accessing data on a need to know basis. |
| Follow all data security policies and protocols.                              |
| Obtain consent.                                                               |
| Do NOT share data that can place a vulnerable client at a safety risk.        |
| If a client terminates or changes data sharing rights, with one or more agencies, update immediately in HMIS. |
| Adhere to Privacy and Confidentially guidelines.                             |

## What data will be shared?  What data will NOT be shared!

| ✓ Names                                                                       | ✓ Mental Health or medical case notes                                      |
| ✓ Basic household demographics                                              | ✓ Police Reports                                                          |
| ✓ Homeless Status and History                                                | ✓ Hospital or inpatient treatment records                                 |
| ✓ Disability Status – non-specific                                           | ✓ Any information that would violate HIPPA or VAWA regulations.           |
| ✓ Veteran Status including discharge status                                  | ✓ Anything the client requests NOT be shared.                             |
| ✓ If you are a victim of domestic violence                                  |                                                                          |
| ✓ General Health history                                                     |                                                                          |
| ✓ Assessment of use of emergency services                                    |                                                                          |
| ✓ Other program eligibility screening information.                           |                                                                          |
III. EVALUATION

A. Stakeholder Feedback:

1. CES is committed to developing and maintaining an open and accountable culture that is fair, lawful and reasonable in interactions with our stakeholders.

2. CES desires and values Stakeholder feedback and suggestions on what we are doing well and where we can improve. Feedback, including suggestions, will be used to inform our policy and program formulation and service delivery.

3. CES feedback management framework is based on the following principles:
   a. The right of Stakeholders to provide feedback and to have their complaints heard and actioned.
   b. All Stakeholders have fair and equitable access to feedback channels.
   c. Feedback provided from consumers is confidential.
   d. Stakeholders who provide feedback will not be discriminated against.
   e. Feedback is dealt with in a responsive, efficient, effective, and fair way.
   f. Feedback is valued by CES leadership and is integrated into system policy and practice improvements.

4. Feedback for CES Process:
   a. Feedback includes complaints, compliments, suggestions, evaluation results, survey results or any information about CES or CES Partners services or performance.
   b. Feedback may be received through multiple channels which include: written correspondence (letters, emails, and facsimiles), evaluations, telephone, in person (face-to-face), referrals from other Stakeholders or any other concerned or invested party.
   c. Client Grievances should follow the local agency client grievance process first. If not resolved, grievances can be escalated to the COC.

5. Feedback Management:
   a. The CoC Coordinator shall track and present all feedback to the CoC Governing Board for review and consideration into system improvement.
   b. The CoC Governing Board will try to resolve any negative or constructive feedback at first point of contact, wherever possible.
General feedback from surveys or suggestions will be shared as relevant with partners, staff or committees.

c. Any recommended updates to the CES policies and procedures shall go through the change management process.

6. Submitting CES Feedback:
   a. SW MN CoC Coordinator email at any time.
   b. Client feedback. Directions to give feedback are explained in the client CES receipt.

B. CES Grievance Policy: The policy should clarify for a client the process the client would go through to challenge a decision to be removed from the wait list or from the coordinated entry process. A client should understand during the assessment process:

   o Clients can refuse any placement offered to them.
   o Clients have three business days to respond after a program offer is made. More time may be allowed at the discretion of the agency with the program vacancy.

1. SCOPE
   a. CES recognizes the rights of clients, which includes a person with a disability, a family member, a caregiver or advocate, to raise a grievance and to have it resolved quickly and fairly.
   b. Grievances will be treated seriously, and investigated thoroughly and confidentially, and individuals with the grievance will be kept informed of progress.
   c. The complainant will not be disadvantaged in any way by raising a grievance or complaint and the process will maintain the person’s right to privacy and dignity.
   d. CES welcomes grievances as they play an important role in the monitoring of service provision and ensuring that clients’ needs are met.
   e. CES recognizes that clients have a right to:
      i. Have their grievance dealt with quickly and fairly.
      ii. Not be disadvantaged or discriminated against for presenting a grievance, making a complaint or seeking a review of their service.
      iii. Be kept up-to-date about what is happening with their grievance throughout the process.
      iv. Be encouraged to place an informal grievance as soon as it occurs.

2. PROCESS:
   The Client Receipt, given after assessment, give the email address of the CoC and CES Coordinator, Justin Vorbach: justinv@swmhp.org. The
receipt states that clients can contact Justin with feedback on the process or with complaints.

**Stage 1:** Formal Grievance via contact with the CoC Coordinator

**Stage 2:** Investigation of Grievance by the CoC Coordinator.

**Stage 3:** CoC Governing Board votes via email on CoC Coordinator’s recommendation on Grievance Resolution.

**Stage 5:** CoC Coordinator contacts client to inform him of her of outcome.