

Director of Real Estate and Community Development

The Director of Real Estate and Community Development will be responsible for overseeing an experienced team that is tasked with both community development within the region along with the development of real estate projects for the organization and for clients/customers.

About the SWMHP: The Southwest Minnesota Housing Partnership (SWMHP) is a 501(c)3 Community Housing Development Corporation with offices located in Slayton and Mankato Minnesota. Since its inception in 1992, the SWMHP has developed, financed or rehabilitated over 10,000 housing units with \$799,523,800 of investments and have assisted over 7,500 new and existing homeowners with homeownership services. Providing services in over thirty rural counties in Minnesota and Iowa our customers are defined as local units of government, nonprofit organizations, individuals, and families, especially people who are most in need. The mission of the SWMHP is “We partner with communities to develop places for people to call home”. We achieve this mission by providing healthy, quality housing and premier community development services and programs; identifying and responding to community needs; and seizing opportunities to innovate and lead.

About the Role: You will be expected to lead an internal development team on proposed real estate development projects and will be responsible to identify potential markets and assess specific community needs. You will be required to oversee, process, and manage the closing of real estate transactions on behalf of the organization.

About You: The ideal candidate will have the following skills and experience:

- Bachelor’s degree from an accredited college or university in Urban or Rural Planning, Public Administration, Business Finance, or another related degree. A Master’s degree in a related field will be considered in lieu of preferred work experience.
- Preferred five (5) years' experience in one or any combination of the following: community development, real estate development or transactions, financial packaging, economic development, or other related experience.
- Extensive organizational skills.
- Good verbal communication skills.
- Well-developed technical writing skills.
- Experience with public presentations.

The SWMHP offers a flexible work environment that includes in-office, hybrid, and fully remote work options along with a competitive salary and benefits package. Travel is to be expected with this position. Travel will include within the service area and in-state on a regular basis and out of state on an occasional basis.